

## ABRIDGED AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED 31 DECEMBER 2018

### CHAIRMAN'S STATEMENT

#### Introduction

I am pleased to present the ZimRe Holdings Limited ("ZHL") Group results for the year ended 31 December 2018. The results were achieved against the backdrop of a very challenging business environment, particularly in the domestic market.

#### Operating environment

The business environment in Zimbabwe remained largely constrained, characterised by increasing macro-economic volatility. The domestic macro-economic environment was characterised by foreign currency shortages, pricing distortions, rising inflation and low industry capacity utilisation. Adverse weather conditions that negatively affected agricultural output, and subdued aggregate demand due to low disposable incomes, also impacted negatively on economic performance. Re-engagement of the international community and restoration of investor confidence which are major focus areas for the Government, are still to yield the expected results.

The International Monetary Fund ("the IMF") reported in its April 2019 World Economic Outlook that the Zimbabwean economy grew by 4.7% in 2017, and 3.4% in 2018. The economy was, however, expected to contract by 5.2% in 2019 before recovering to 3.3% in 2020. Whilst the Government is implementing fiscal and monetary policy measures aimed at economic stabilisation and recovery, the macro-economic environment will remain highly constrained in the short to medium term. Consequently, the insurance and property sectors' performance remain largely subdued for the foreseeable future as their fortunes are positively correlated to economic growth trends.

Macro-economic indicators in the Southern African Development Community ("SADC") region where the Group has operations remained largely stable. The Zambian economy grew by 3.5% in 2018 aided by rising global demand for copper, the continued infrastructure development drive, improving power output and recovery of the agricultural sector. At 3.2% in 2018, the Malawian economy continued on a growth trajectory spurred by increased agricultural output, growing infrastructure investment and return of development partners. The Mozambican economy continued on a recovery path growing by 3.3% in 2018 and is expected to grow by 4.0% in 2019, on the back of increased coal output, agricultural production and implementation of measures to re-establish investor confidence. The Botswana economy grew by 4.6% in 2018 driven by broad based expansion in non-mining activities and a rebound in the demand for and prices of diamonds.

#### Changes in functional currency and delays in the publication of results

Post year-end the Reserve Bank of Zimbabwe ("RBZ") announced the redenomination of RTGS and Bond Note balances to RTGS dollars ("RTGS\$ or ZWL") which were added to the existing basket of multi-currencies and became the functional currency of the country. These financial statements have been presented on the basis of parity between the RTGS\$ and the US\$, and are consistent with prior year figures for comparative purposes as guided by the Public Accountants and Auditors Board ("PAAB") and Statutory Instrument ("SI") 33 of 2019. However, compliance with the SI resulted in the Group not complying with the requirements of International Accounting Standards ("IAS") 21. The effects of changes in foreign exchange rates, which among other things, requires that financial statements be presented at an exchange rate that approximates the market exchange rate. Consequently, the independent auditors, PricewaterhouseCoopers Chartered Accountants Zimbabwe ("PwC"), have issued an adverse opinion on the financial statements for the year ended 31 December 2018.

The financial statements for the year ended 31 December 2018 were not published by 31st March 2019 as required by statute mainly due to the general directive given by the Zimbabwe Stock Exchange ("ZSE") for listed companies to delay the publication of the results pending clarification by accounting professionals on the impact of the Monetary Policy Statement of 20 February 2019 which among other things, introduced the RTGS\$ as the functional and presentation currency for the country and trading of that currency with other currencies on the interbank trading platform. Furthermore, ZHL was unable to take advantage of the reprieve granted by the ZSE to extend the reporting deadline for listed companies from 31 March 2019 to 30 April 2019, due to delays in the conclusion of the statutory audit of a material associate. The ZSE sanctioned, in terms of section 3.21 subsection (a) of the ZSE Listing requirements, the further extension of the reporting deadline.

#### Group performance summary

Despite the difficult operating environment prevailing in Zimbabwe, the Group's various operations continued to demonstrate resilience and recorded overall profitable performance with the local reinsurance operations continuing to record positive performance.

#### Statement of comprehensive income

##### Gross premium written

At \$32.28 million, gross premium written increased by 17% from that achieved in the same period in 2017. Domestic reinsurance operations trading as Emeritus Reinsurance, achieved a 29.0% growth in premium income from \$12.93 million in 2017 to \$16.70 million in 2018. Credit Insurance Zimbabwe Limited ("Credsure") recorded a growth of 36.0% in gross premium written from \$2.37 million achieved in 2017 to \$3.23 million in 2018. This was mainly attributed to the strong off-take in the performance of the Underwriting Management Agencies ("UMAs") that were accredited to the business.

Recovery in the domestic insurance and reinsurance operations could have been more robust if the macroeconomic environment had been more conducive. The performance of the regional operations was constrained by the absence of optimal capital to support aggressive business acquisition.

##### Total income

At \$33.55 million in 2018, total income growth slowed down by 8% when compared to that achieved in the previous year. This was mainly attributed to:

- The low capital bases in the regional operations and limited business retention levels. This was more pronounced in the Zambian and Mozambican reinsurance subsidiaries which were not able to absorb the existing market insurance capacity. Additional capital amounting to US\$1.5 million was injected into the subsidiaries in order to enhance capacity. The impact of the additional capital will be felt in 2019.
- Investment income growth was constrained mainly due to underperformance of the money and capital markets especially in Zimbabwe. Because of the short-term nature of the liabilities of the insurance and reinsurance subsidiaries, the profile of their investments is expected to mirror this and be skewed in favour of near liquid investments. The obtaining investment options can result in high concentration risk which your Board and Management has had to manage diligently.
- Property portfolio restructuring at ZimRe Property Investments Limited ("ZPI") which resulted in a temporary dip in rental incomes as the conversion, construction and refurbishment of properties with higher rental yields were taking place. Stand disposals were also suspended as a value preserving strategy pending improvement in economic fundamentals in Zimbabwe.

##### Profit for the year

The Group recorded profit for the year of \$3.55 million in 2018. The reduction in the contribution from property and subdued investment income performance accounted for the 39.0% decline in profit for the year. The profit outturn in 2018 reflects a more sustainable outcome which should be maintained and improved on in the future. Non-recurring income and expense items declined from a net income of \$3.31 million in 2017 to \$1.46 million in 2018.

##### Statement of financial position

The Group statement of financial position remained strong with total assets increasing by 4.0% from \$106.03 million in 2017 to \$109.91 million mainly due

to the 22.0% increase in investment properties arising from the construction of Sawanga Mall in Victoria Falls and refurbishment of Nicoz House in Bulawayo as part of property portfolio restructuring at ZPI.

At \$55.39 million in 2018, shareholders equity increased by 11.5% compared to the position at 31 December 2017 due to the positive profit outturn and the acquisition of additional equity stakes in Emeritus Resegguros, SA and ZPI.

Cash and cash equivalents decreased from \$24.42 million in 2017 to \$9.8 million in 2018 mainly due to the property development activities at ZPI and deployment of other cash resources to the listed equities investment portfolio.

##### Significant matters affecting the Group and other investments

Further to our communication in the half year report, the Group has embarked on a transaction to raise capital at Emeritus International Reinsurance Company Limited incorporated and domiciled in Botswana, via a private placement to selected international investors with capacity to offer strategic, financial and technical support to the Group insurance and reinsurance operations. If successful, the capital raised will be deployed to the Group's regional reinsurance subsidiaries in order to transform their rating and financial performance and improve their competitiveness in the markets in which they conduct business. The units are expected to benefit from emerging regulations in the regional markets requiring the exhaustion of local capacity before externalising risks. Shareholders will be updated on further developments on this proposed transaction in due course.

CFI Holdings Limited ("CFI") is still suspended from trading on the Zimbabwe Stock Exchange due to breach of governance requirements that have not yet been addressed. ZHL continues to engage the board and management of CFI together with the various regulators with the aim of resolving the matter in a manner that is beneficial to all stakeholders. It is, however, pleasing to note that there has been a significant turnaround in the performance of CFI's Retail and farming operations and we are confident that there is significant value in the investment.

ZHL holds a 49% equity stake in the Zimbabwe United Passenger Company ("ZUPCO") and has been a dormant shareholder in that Company since 2004. The Board of ZHL is now seized with re-establishing active participation and its rights as a shareholder in the Company.

##### Directorate

During the year under review, Mr Belmont Ndebele resigned from the Board with effect from 24 August 2018. I would like to thank Mr Ndebele for his invaluable contribution to the ZHL Board. Mr. Ndebele was retained on the Board of Emeritus Reinsurance Company Zimbabwe.

Subsequent to year end, Mr. Aadi Adamjee resigned from the Board. I would like to thank him for his service to the Board and wish him success in his future endeavours.

Mr Mark Haken, a South African citizen and seasoned reinsurance expert, was appointed to the Board with effect from 20 October 2018. I would like to welcome Mr Haken to the Board and am confident that his long and illustrious experience in the insurance industry will be of immense benefit to the Board.

##### Dividend

In view of the need to preserve cash to meet working capital requirements in a difficult economic environment, the Board of Directors resolved not to declare a dividend.

##### Outlook and Strategy

We expect to continue facing challenges in the Zimbabwean business environment in the short to medium term. Declining disposable incomes and inflationary pressures are expected to pose an immediate threat to the viability of the insurance industry in Zimbabwe. Stable macro-economic conditions are expected to continue in the regional markets where the Group trades and has a presence. Weak capital positions in the regional reinsurance operations are anticipated to pose a challenge to the growth of those businesses. The Board and Management will continue to move the business forward premised on the following key strategic initiatives that are expected to enhance performance:

##### Zimbabwe

- Focus in the Zimbabwean operations will be mainly on:
- value preservation and building foreign currency reserves. Post year end, there has been a significant depreciation of RTGS balances and management will maintain minimum cash balances going forward.
  - new investments into businesses in the respective value chains to achieve vertical integration and create new revenue lines; and
  - continuation of property portfolio restructuring and realignment to include property classes with higher yields and releasing additional space for renting.

##### Region

- The Group will place more focus on the regional operations as a new growth frontier and uplift their performance through, among other initiatives:
- the provision of adequate and competitive capital to enhance underwriting capacity and consolidate market positions;
  - penetration and expansion into other markets on the African continent; and
  - implementing innovative business acquisition models.

The above strategic initiatives are expected to drive business growth and preserve shareholder value. We are confident that in the medium to long term, the Group's regional operations will continue to increase their contribution to the Group's overall performance.

##### Appreciation

I would like to express my sincere gratitude to all the Boards, executives, management and staff throughout the Group for their efforts in delivering these results especially given the difficult business environment that prevailed in 2018. I would also want to thank the Group's various business partners and stakeholders for their continued support and trust.



BN Kumalo  
CHAIRMAN

29 April 2019

### CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 December 2018

|   | Notes | Group Audited 2018 US\$ | Group Audited 2017 US\$ |
|---|-------|-------------------------|-------------------------|
| <b>ASSETS</b>   |       |                         |                         |
| Property and equipment  |       | 5 279 987               | 4 077 382               |
| Investment property   | 4     | 46 008 667              | 37 784 845              |
| Intangible assets   |       | 139 387                 | 123 681                 |
| Goodwill  |       | 325 803                 | 325 803                 |
| Investment in associates  |       | 5 352 764               | 5 415 437               |
| Deferred tax asset  |       | 2 764 128               | 1 902 755               |
| Inventory   |       | 2 805 445               | 3 393 994               |
| Trade and other receivables   | 5     | 16 603 024              | 14 583 142              |
| Life reinsurance contract asset   |       | 156 100                 | 569 900                 |
| Current income tax receivable   |       | 1 022 781               | 721 503                 |
| Deferred acquisition costs  |       | 2 002 809               | 1 517 042               |
| Financial assets:   |       |                         |                         |
| available for sale  |       | -                       | 7 556 385               |
| held to maturity investments  |       | -                       | 2 661 550               |
| at amortised cost   |       | 6 156 876               | -                       |
| at fair value through other comprehensive income ("FVOCI")                |       | 5 181 669               | -                       |
| at fair value through profit or loss ("FVPL")                             |       | 6 314 770               | 975 534                 |
| Cash and cash equivalents   |       | 9 792 554               | 24 417 087              |
| <b>Total assets</b>   |       | <b>109 906 764</b>      | <b>106 026 040</b>      |
| <b>EQUITY AND LIABILITIES</b>   |       |                         |                         |
| <b>Equity attributable to equity holders of the parent</b>                |       |                         |                         |
| Share capital   |       | 15 326 649              | 15 331 003              |
| Share premium   |       | 11 427 034              | 11 427 034              |
| Treasury shares   |       | (8 886)                 | -                       |
| Revaluation reserve   |       | 14 017 038              | 13 920 328              |
| Mark-to-market  |       | -                       | 650 181                 |
| Financial assets at fair value through other comprehensive income reserve |       | 1 990 559               | -                       |
| Foreign currency translation reserve                                      |       | (8 165 707)             | (7 512 006)             |
| Retained earnings   |       | 20 803 807              | 15 882 487              |
| <b>Total equity attributable to equity holders of the parent</b>          |       | <b>55 390 494</b>       | <b>49 699 027</b>       |
| Non-controlling interest  |       | 18 714 474              | 21 828 246              |
| <b>Total equity</b>   |       | <b>74 104 968</b>       | <b>71 527 273</b>       |
| <b>Liabilities</b>  |       |                         |                         |
| Life reinsurance contract liabilities                                     |       | 2 029 600               | 4 632 265               |
| Deferred tax liability  |       | 1 697 790               | 1 330 614               |
| Borrowings  | 6     | 3 962 351               | 1 799 361               |
| Trade and other payables  | 7     | 15 181 434              | 13 626 357              |
| Short term insurance contract liabilities                                 | 8     | 12 056 034              | 11 932 762              |
| Other provisions  |       | 874 587                 | 1 177 408               |
| <b>Total liabilities</b>  |       | <b>35 801 796</b>       | <b>34 498 767</b>       |
| <b>TOTAL EQUITY AND LIABILITIES</b>                                       |       | <b>109 906 764</b>      | <b>106 026 040</b>      |



BN Kumalo  
Chairman



S Kudenga  
Group Chief Executive

### CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the year ended 31 December 2018

|  | Notes | Group Audited 2018 US\$ | Group Audited 2017 US\$ |
|--|-------|-------------------------|-------------------------|
| <b>Continuing operations</b>   |       |                         |                         |
| <b>INCOME</b>  |       |                         |                         |
| Gross written premium  |       | 32 280 406              | 27 688 451              |
| Retrosession premium   |       | (8 796 191)             | (6 671 379)             |
| Net premium written  |       | 23 484 215              | 21 017 072              |
| Change in unearned premium reserve   |       | (1 261 066)             | 1 181 011               |
| <b>Net premium earned</b>  |       | <b>22 223 149</b>       | <b>22 198 083</b>       |
| Brokerage commission and fees  |       | 2 013 178               | 1 829 665               |
| <b>Total insurance income</b>  |       | <b>24 236 327</b>       | <b>24 027 748</b>       |
| Rental income from investment property   |       | 2 269 360               | 2 725 893               |
| Fair value adjustments on investment property                                    |       | (869 524)               | (807 852)               |
| Income from sale of inventory property   |       | 1 715 728               | 2 403 553               |
| Property operating costs recoveries  |       | 582 831                 | 843 308                 |
| Dividend income  |       | 472 709                 | 342 337                 |
| Interest from financial assets at amortised cost                                 |       | 973 223                 | 1 092 101               |
| Other income   |       | 4 172 605               | 5 741 927               |
| <b>Total income</b>  |       | <b>33 553 259</b>       | <b>36 369 015</b>       |
| <b>EXPENSES</b>  |       |                         |                         |
| <b>Insurance benefits and claims:</b>  |       |                         |                         |
| Non-life insurance claims  |       | (8 991 946)             | (9 366 162)             |
| Life reinsurance benefits and claims   |       | (648 228)               | (2 274 593)             |
| Movement in life assurance contract liabilities                                  |       | 2 188 865               | -                       |
| Claims ceded to reinsurers   |       | 2 444 304               | 3 636 438               |
|  |       | (5 007 005)             | (8 004 317)             |
| Commission and acquisition expenses  |       | (7 584 026)             | (7 428 578)             |
| Operating and administrative expenses  |       | (14 977 315)            | (14 891 485)            |
| Net impairment losses on financial assets  |       | (1 929 618)             | (382 975)               |
| Finance costs  |       | (110 507)               | (15 405)                |
| <b>Total expenses</b>  |       | <b>(29 608 471)</b>     | <b>(30 722 760)</b>     |
| <b>Profit before share of profit of associate</b>                                |       | <b>3 944 788</b>        | <b>5 646 255</b>        |
| Share of profit of associates  |       | 48 463                  | 280 247                 |
| <b>Profit before income tax</b>  |       | <b>3 993 251</b>        | <b>5 926 502</b>        |
| Income tax (expense)/credit  |       | (443 607)               | 32 050                  |
| <b>Profit for the year from continuing operations</b>                            |       | <b>3 549 644</b>        | <b>5 958 552</b>        |
| Discontinued operations  |       | -                       | (134 962)               |
| Loss for the year from discontinued operations                                   |       | -                       | (134 962)               |
| <b>Profit for the year</b>   |       | <b>3 549 644</b>        | <b>5 823 590</b>        |
| <b>OTHER COMPREHENSIVE INCOME</b>  |       |                         |                         |
| <b>Items that will not be reclassified to profit or loss:</b>                    |       |                         |                         |
| Gains from property and equipment revaluations                                   |       | 116 922                 | 67 711                  |
| Share of other comprehensive income of associates                                |       | 5 330                   | (29 290)                |
| Income tax relating to components of other comprehensive income                  |       | (25 477)                | 93 321                  |
|  |       | 96 775                  | 131 742                 |
| <b>Items that may be reclassified subsequently to profit or loss:</b>            |       |                         |                         |
| Exchange (losses)/gain on translating foreign operations                         |       | (700 677)               | 509 177                 |
| Fair value gains on available for sale financial assets                          |       | -                       | 232 803                 |
| Fair value gains on financial assets at FVOCI                                    |       | 459 350                 | -                       |
| Income tax (expense)/credit relating to components of other comprehensive income |       | (18 978)                | (11 640)                |
|  |       | (260 305)               | 730 340                 |
| <b>Other comprehensive (loss)/income for the year net of tax</b>                 |       | <b>(163 530)</b>        | <b>862 082</b>          |
| <b>Total comprehensive income for the year</b>                                   |       | <b>3 386 114</b>        | <b>6 685 672</b>        |

### CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the year ended 31 December 2018 (Continued)

|   | Notes | Group Audited 2018 US\$ | Group Audited 2017 US\$ |
|---|-------|-------------------------|-------------------------|
| <b>Profit/(loss) attributable to:</b>   |       |                         |                         |
| Equity holders of Zimre Holdings Limited  |       | 4 424 810               | 4 877 957               |
| Non-controlling interests   |       | (875 166)               | 945 633                 |
|   |       | 3 549 644               | 5 823 590               |
| <b>Total comprehensive income/(loss) attributable to:</b>   |       |                         |                         |
| Equity holders of Zimre Holdings Limited  |       | 4 308 191               | 5 516 833               |
| Non-controlling interests   |       | (922 077)               | 1 168 839               |
|   |       | 3 386 114               | 6 685 672               |
| <b>Total comprehensive income/(loss) attributable to owners of Zimre Holdings Limited arising from:</b>         |       |                         |                         |
| Continuing operations   |       | 4 308 191               | 5 651 795               |
| Discontinued operations   |       | -                       | (134 962)               |
|   |       | 4 308 191               | 5 516 833               |
| <b>Earnings per share from profit of continuing operations attributable to owners of Zimre Holdings Limited</b> |       |                         |                         |
| Basic and diluted earnings per share (US cents):  |       | 0.28                    | 0.37                    |
| <b>Earnings per share from loss of discontinued operations attributable to owners of Zimre Holdings Limited</b> |       |                         |                         |
| Basic and diluted loss per share (US cents):  |       | -                       | (0.01)                  |
| <b>Earnings per share from profit attributable to owners of Zimre Holdings Limited</b>                          |       |                         |                         |
| Basic and diluted earnings per share (US cents):  |       | 0.28                    | 0.36                    |

### CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended 31 December 2018

|   | Notes | Group 2018 US\$     | Group 2017 US\$    |
|---|-------|---------------------|--------------------|
| <b>Profit before income tax</b>                               |       |                     |                    |
| Adjustments for non-cash items                                |       | (6 712 374)         | (5 358 602)        |
| Working capital changes                                       |       | (270 098)           | (1 756 871)        |
| <b>Cash flows from operations</b>                             |       | <b>(2 989 221)</b>  | <b>(1 188 971)</b> |
| Finance costs   |       | (110 507)           | (15 405)           |
| Income tax paid   |       | (410 407)           | (487 186)          |
| <b>Net cash flows from operating activities</b>               |       | <b>(3 510 135)</b>  | <b>(1 691 562)</b> |
| Cash (used in)/generated from investing activities            |       | (10 324 679)        | 16 585 160         |
| Cash (used in)/generated from financing activities            |       | (362 127)           | (1 812 441)        |
| <b>Net increase/(decrease) in cash and cash equivalents</b>   |       | <b>(14 196 941)</b> | <b>13 081 157</b>  |
| <b>Cash and cash equivalents at the beginning of the year</b> |       | <b>24 417 087</b>   | <b>11 077 397</b>  |
| Effects of exchange rate changes on cash and cash equivalents |       | (427 592)           | 258 533            |
| <b>Cash and cash equivalents at the end of the year</b>       |       | <b>9 792 554</b>    | <b>24 417 087</b>  |

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2018

|   | Share capital<br>US\$ | Share premium<br>US\$ | Treasury shares<br>US\$ | Revaluation reserve<br>US\$ | Mark to market reserve<br>US\$ | Financial assets at fair value through other comprehensive income reserve<br>US\$ | Foreign currency translation reserve<br>US\$ | Retained earnings/(accumulated losses)<br>US\$ | Attributable to equity holders of parent<br>US\$ | Non-controlling interest<br>US\$ | Total equity<br>US\$ |
|---|-----------------------|-----------------------|-------------------------|-----------------------------|--------------------------------|---|--|--|--|----------------------------------|----------------------|
| <b>Balance as at 1 January 2017</b>                         | 15 331 003            | 11 427 034            | -                       | 13 759 295                  | 429 018                        | -   | (7 768 687)                                  | 6 574 047                                      | 39 751 710                                       | 25 219 840                       | 64 971 550           |
| Total comprehensive income for the year                     | -                     | -                     | -                       | 161 033                     | 221 163                        | -   | 256 681                                      | 4 877 957                                      | 5 516 834  | 1 357 285                        | 6 874 119            |
| Profit for the year   | -                     | -                     | -                       | -                           | -                              | -   | -  | 4 877 957                                      | 4 877 957  | 945 633                          | 5 823 590            |
| Other comprehensive income for the year net of tax          | -                     | -                     | -                       | 161 033                     | 221 163                        | -   | 256 681                                      | 638 877  | 223 207  | 862 084                          | 1 720 961            |
| Acquisition of subsidiary                                   | -                     | -                     | -                       | -                           | -                              | -   | -  | -  | -  | 137 159                          | 137 159              |
| Disposal of subsidiary                                      | -                     | -                     | -                       | -                           | -                              | -   | -  | -  | -  | (51 286)                         | (51 286)             |
| Transactions with owners in their capacity as owners:       | -                     | -                     | -                       | -                           | -                              | -   | -  | 4 430 483                                      | 4 430 483  | (4 748 879)                      | (318 396)            |
| Dividend declared and paid                                  | -                     | -                     | -                       | -                           | -                              | -   | -  | -  | -  | (318 396)                        | (318 396)            |
| Change in degree of control                                 | -                     | -                     | -                       | -                           | -                              | -   | -  | 4 430 483                                      | 4 430 483  | (4 430 483)                      | -                    |
| <b>Balance as at 31 December 2017</b>                       | 15 331 003            | 11 427 034            | -                       | 13 920 328                  | 650 181                        | -   | (7 512 006)                                  | 15 882 487                                     | 49 699 027                                       | 21 828 246                       | 71 527 273           |
| <b>Balance as at 1 January 2018, as previously reported</b> | 15 331 003            | 11 427 034            | -                       | 13 920 328                  | 650 181                        | -   | (7 512 006)                                  | 15 882 487                                     | 49 699 027                                       | 21 828 246                       | 71 527 273           |
| Change in accounting policy due to adoption of IFRS 9       | -                     | -                     | -                       | -                           | (650 181)                      | 1 550 187   | -  | (282 516)                                      | 617 490  | (105 985)                        | 511 505              |
| <b>Balance as at 1 January 2018, as restated</b>            | 15 331 003            | 11 427 034            | -                       | 13 920 328                  | -                              | 1 550 187   | (7 512 006)                                  | 15 599 971                                     | 50 316 517                                       | 21 722 261                       | 72 038 778           |
| Total comprehensive income for the year                     | -                     | -                     | -                       | 96 710                      | -                              | 440 372   | (653 701)                                    | 4 424 810                                      | 4 308 191  | (922 077)                        | 3 386 114            |
| Profit for the year   | -                     | -                     | -                       | -                           | -                              | -   | -  | 4 424 810                                      | 4 424 810  | (875 166)                        | 3 549 644            |
| Other comprehensive income for the year net of tax          | -                     | -                     | -                       | 96 710                      | -                              | 440 372   | (653 701)                                    | -  | (116 619)  | (46 911)                         | (163 530)            |
| Transactions with owners in their capacity as owners:       | (4 354)               | (8 886)               | -                       | -                           | -                              | -   | -  | 779 026  | 765 786  | (2 085 710)                      | (1 319 924)          |
| Dividend declared and paid                                  | -                     | -                     | -                       | -                           | -                              | -   | -  | (1 100 000)                                    | (1 100 000)                                      | (206 684)                        | (1 306 684)          |
| Share buy-back  | (4 354)               | (8 886)               | -                       | -                           | -                              | -   | -  | -  | (13 240)   | -                                | (13 240)             |
| Change in degree of control                                 | -                     | -                     | -                       | -                           | -                              | -   | -  | 1 879 026                                      | 1 879 026  | (1 879 026)                      | -                    |
| <b>Balance as at 31 December 2018</b>                       | 15 326 649            | 11 427 034            | (8 886)                 | 14 017 038                  | -                              | 1 990 559   | (8 165 707)                                  | 20 803 807                                     | 55 390 494                                       | 18 714 474                       | 74 104 968           |

## NOTES TO THE ABRIDGED CONSOLIDATED FINANCIAL RESULTS

### 1 CORPORATE INFORMATION

The principal activity of Zimre Holdings Limited (the "Company") and its subsidiaries and associates (together "the Group") is the provision of insurance, reinsurance and reinsurance and property management and development services. The Group also has an associate that operates in the agro industrial sector.

Zimre Holdings Limited is a public company incorporated and domiciled in Zimbabwe whose shares are publicly traded on the Zimbabwe Stock Exchange ("ZSE").

The registered office is located at Block D, 2nd Floor, Smatsatsa Office Park, Stand Number 10667, Borrowdale, Harare, Zimbabwe.

The abridged financial statements of the Group for the year ended 31 December 2018 were authorised for issue by a resolution of the Board of Directors on 29 April 2019.

### 2 BASIS OF PREPARATION

#### 2.1 Statement of compliance

These abridged consolidated financial statements for the year ended 31 December 2018 have been prepared in accordance with International Financial Reporting Standards ("IFRS"), as issued by the International Accounting Standards Board ("IASB"), except for International Accounting Standards ("IAS") 21, Effects of changes in foreign exchange rates International Financial Reporting Committee Interpretations ("IFRIC") as issued by the International Financial Reporting Interpretations Committee ("IFRS IC") and in a manner required by the Zimbabwe Companies Act (Chapter 24:03).

The abridged financial statements do not include all the notes of the type normally included in an annual financial report. Accordingly, these financial statements are to be read in conjunction with the annual report for the year ended 31 December 2018, which has been audited by PricewaterhouseCoopers Chartered Accountants (Zimbabwe).

The accounting policies adopted are consistent with those of the previous financial year and corresponding interim reporting period, except for the adoption of new and amended standards as set out below.

#### New and amended standards adopted by the Group

A number of new or amended standards and interpretations became applicable for the current reporting period and the Group had to change its accounting policies and make retrospective adjustments as a result of adopting the following standards:

- IFRS 9 Financial Instruments, and
- IFRS 15 Revenue from Contracts with Customers.

The impact of the adoption of these standards and the new accounting policies are disclosed in note 3 below.

### 2.2 Audit opinion

An adverse audit opinion was issued by the independent auditors, PricewaterhouseCoopers Chartered Accountants Zimbabwe, in respect of functional currency as requirements of IAS 21. The effects of changes in foreign exchange rates, were not met. The auditor's report includes a section on key audit matters as defined by ISA 701, 'Communicating key audit matters in the independent auditor's opinion'. This includes both the rationale for determining the key audit matters and how they were addressed during the audit. Below are the key audit matters:

- impairment of reinsurance and insurance receivables;
- valuation of investment property; and
- valuation of life reinsurance contract liabilities.

The full audit opinion is available for inspection at the Group's registered office and has been uploaded on the Zimbabwe Stock Exchange website.

### 2.3 Foreign currency translation

#### Functional and presentation currency

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the Group operates ("the functional currency"). The financial statements are presented in the United States of America dollar ("US\$"), as prescribed under Statutory Instrument 33 ("SI 33") of 2019, notwithstanding requirements of IFRS.

#### (b) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of transactions or valuation where items are re-measured. Foreign exchange gains or losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the statement of comprehensive income.

#### (c) Group companies

The results and financial positions of all the Group's entities that have a functional currency different from the US\$ (none of which is a currency of a hyperinflationary economy) are translated into the US\$ as follows:

- income and expenses for each statement of comprehensive income are translated at the average foreign currency exchange rate;
- assets and liabilities for each statement of financial position are translated at the closing foreign currency exchange rate at the date of the statement of financial position; and
- all resulting foreign currency exchange rate differences are recognised in other comprehensive income.

On consolidation, exchange differences arising from the translation of any net investment in foreign entities, and of borrowings and other financial instruments designated as hedges of such investments, are recognised in other comprehensive income. When a foreign operation is sold or any borrowings forming part of the net investment repaid, the associated exchange differences are reclassified to statement of comprehensive income, as part of the gain or loss on sale.

Translation differences on non-monetary financial assets and liabilities such as equities held at fair value through profit or loss are recognised in statement of comprehensive income as part of the fair value gain or loss, under other income. Translation differences on non-monetary financial assets, such as equities classified as available for sale are included in other comprehensive income.

Transactions in currencies other than US\$ are initially recorded at the exchange rate prevailing at the date of the transaction. Monetary assets and liabilities denominated in currencies other than US\$ are translated at the functional currency spot rate of exchange ruling at the reporting date.

All differences arising from settlement or translation of monetary items are taken to statement of comprehensive income. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rate as at date of the initial transaction and are not subsequently restated.

Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

### 3 CHANGE IN ACCOUNTING POLICIES

This note explains the impact of the adoption of IFRS 9 Financial Instruments and IFRS 15 Revenue from contracts with customers on the Group's financial statements and also discloses the new accounting policies that have been applied from 1 January 2018, where they are different to those applied in prior periods.

#### 3.1 Impact on the financial statements

As a result of the changes in the entity's accounting policies, prior year financial statements had to be restated. As explained in note 3(b) below, IFRS 9 was generally adopted without restating comparative information. The reclassifications and the adjustments arising from the new impairment rules are therefore not reflected in the restated balance sheet as at 31 December 2017, but are recognised in the opening balance sheet on 1 January 2018.

The following tables show the adjustments recognised for each individual line item. Line items that were not affected by the changes have not been included. As a result, the sub-totals and totals disclosed cannot be recalculated from the numbers provided. The adjustments are explained in more detail on the next column.

### Statement of financial position (extract)

|   | 31 December 2017<br>As originally stated<br>US\$ | IFRS 9<br>US\$ | 1 January 2018<br>As restated<br>US\$ |
|---|--|----------------|---------------------------------------|
| Trade and other receivables   | 14 583 142                                       | (393 842)      | 14 189 300                            |
| Investment in associates  | 5 415 437  | (116 466)      | 5 298 971                             |
| Financial assets:   |  |                |                                       |
| available for sale  | 7 556 385  | (7 556 385)    | -                                     |
| held to maturity investments  | 2 661 550  | (2 661 550)    | -                                     |
| at fair value through profit or loss ("FVPL")                             | 975 534  | 37 943         | 1 013 477                             |
| at amortised cost   | -  | 6 247 868      | 6 247 868                             |
| at fair value through other comprehensive income ("FVOCI")                | -  | 4 879 499      | 4 879 499                             |
| Cash and cash equivalents   | 24 417 087                                       | -              | 24 417 087                            |
| <b>Total assets</b>   | <b>106 026 040</b>                               | <b>437 067</b> | <b>106 463 107</b>                    |
| Retained earnings   | 15 882 487                                       | (282 516)      | 15 599 971                            |
| Mark to market  | 650 181  | (650 181)      | -                                     |
| Financial assets at fair value through other comprehensive income reserve | -  | 1 550 187      | 1 550 187                             |
| Non-controlling interest  | 21 828 246                                       | (105 985)      | 21 722 261                            |
| Deferred tax liability  | 1 330 614  | (74 438)       | 1 256 176                             |
| <b>Total equity and liabilities</b>                                       | <b>106 026 040</b>                               | <b>437 067</b> | <b>106 463 107</b>                    |

#### 3.2 Impact on classification and measurement

On 1 January 2018 (the date of initial application of IFRS 9), the Group's management has assessed which business models apply to the financial assets held by the Group and has classified its financial instruments into the appropriate IFRS 9 categories. The main effects resulting from this reclassification are as follows:

| Financial assets at 1 January 2018                      | Available for sale<br>US\$ | Held-to-maturity<br>US\$ | FVPL<br>US\$     | FVOCI<br>US\$    | Amortised cost<br>US\$ |
|---|----------------------------|--------------------------|------------------|------------------|------------------------|
| Closing balance as at 31 December 2017 - IAS 39         | 7 556 385                  | 2 661 550                | 975 534          | -                | -                      |
| Reclassified quoted equities to FVPL                    | (37 943)                   | -                        | 37 943           | -                | -                      |
| Reclassified unquoted equities to FVOCI                 | (3 932 124)                | -                        | -                | 3 932 124        | -                      |
| Reclassified treasury bills and bonds to amortised cost | (3 586 318)                | (2 661 550)              | -                | -                | 6 247 868              |
| <b>Balances at 1 January 2018 - IFRS 9</b>              | <b>-</b>                   | <b>-</b>                 | <b>1 013 477</b> | <b>3 932 124</b> | <b>6 247 868</b>       |

#### a) Reclassification from available for sale to FVPL

Listed equities amounting to US\$37 943 were reclassified from available for sale financial assets to FVPL. These equities are held for strategic business reasons, however, the Group has not taken the election to present changes in the fair value in other comprehensive income for listed equities.

#### b) Reclassification from available for sale to FVOCI

The Group elected to present in OCI changes in the fair value of all unlisted equities previously classified as available for sale, because these investments are held as long-term strategic investments that are not expected to be sold in the short to medium term. As a result, assets with a fair value of US\$3 932 124 were reclassified from available for sale to FVOCI with fair value gains amounting to US\$650 181 reclassified from mark-to-market reserve to FVOCI reserve on 1 January 2018 and \$900 006 recognised for unlisted equities previously held at cost.

#### c) Reclassification from available for sale to amortised cost

Certain investments in government issued treasury bills and bonds (US\$3 586 318) were reclassified from available for sale to amortised cost. At the date of initial application the Group's business model is to hold these investments for collection of contractual cash flows, and the cash flows represent solely payments of principal and interest on the principal amount. The fair value of US\$3 586 318 as at 1 January 2018 was equivalent to the amortised cost for these assets. There was no impact on retained earnings at 1 January 2018.

The effective interest rates on these bills and bonds varied from 1% to 9.07% on 1 January 2018 and interest amounting to US\$132 043.

#### d) Reclassification from held-to-maturity to amortised cost

Money market instruments, treasury bills and bonds with original maturity between 90 days and 1 year which were previously classified as held-to-maturity are now classified as amortised cost. The Group intends to hold the assets to maturity to collect contractual cash flows and these cash flows consist solely of payments of principal and interest on the principal amount outstanding. There was no difference between the previous carrying amount and the revised carrying amount of the other financial assets at 1 January 2018 to be recognised in opening retained earnings.

#### e) Listed equities

Equity securities - held for trading are required to be held as FVPL under IFRS 9. There was no impact on the amounts recognised in relation to these assets from the adoption of IFRS 9.

### 3.3 Impairment of financial assets

The Group has two types of financial assets that are subject to IFRS 9's new expected credit loss model:

- trade receivables, and
- debt investments at amortised cost.

The Group was required to revise its impairment methodology under IFRS 9 for each of these classes of assets. The impact of the change in impairment methodology on the group's retained earnings and equity is disclosed in the table in note 3.1 above.

While cash and cash equivalents are also subject to the impairment requirements of IFRS 9, the identified impairment loss was immaterial.

#### a) Trade receivables

The Group applies the IFRS 9 simplified approach to measuring expected credit losses which uses a lifetime expected loss allowance for all trade receivables.

To measure the expected credit losses, trade receivables have been grouped based on shared credit risk characteristics and the days past due, thus reinsurance receivables and property receivables. The property receivables relate to rental receivables and receivables from sale of property.

On that basis, the credit loss allowances for trade receivables as at 31 December 2017 reconcile to the opening loss allowances as at 1 January 2018 as follows:

|  | US\$      |
|--|-----------|
| As at 31 December 2017                     | 3 316 990 |
| Amounts restated through retained earnings | 393 842   |
| As at 1 January 2018                       | 3 710 832 |

#### b) Debt investments at amortised cost

The debt investments impairment assessment was performed as at 31 December 2018, and they were considered to be of low credit risk, hence there was no IFRS 9 impairment charge raised for the financial assets. There was no objective evidence at 31 December 2018 to suggest that future cash flows on the investments could end up being less than anticipated at the point of initial recognition. Consequently, no impairment adjustment arose from the assessment.

### IFRS 15 - Revenue from contracts with customers

The Group has adopted IFRS 15 Revenue from contracts with customers as issued in May 2014. In accordance with the transition provisions in IFRS 15 the new rules have been adopted with cumulative effect recognised in the retained earnings as at 1 January 2018 and comparatives for the 2017 financial year have not been restated as the changes did not have an impact on the Group's accounting for revenue.

The other amendments to IFRS did not have a material impact on the Group's accounting policies and did not require any adjustments

### 4 INVESTMENT PROPERTY

|  | Group<br>31 December 2018<br>US\$ | Group<br>31 December 2017<br>US\$ |
|--|-----------------------------------|-----------------------------------|
| Opening balance                              | 37 784 845                        | 44 924 623                        |
| Acquisition and development                  | 10 893 181                        | 3 542 041                         |
| Acquisition through business combinations    | -                                 | 12 000                            |
| Disposals                                    | (1 742 500)                       | (10 000 000)                      |
| Fairvalue loss recognised in profit or loss  | (869 524)                         | (807 852)                         |
| Exchange rate movement on foreign operations | (57 335)                          | 114 033                           |
| Closing balance                              | 46 008 667                        | 37 784 845                        |

Investment properties, principally freehold office buildings, are held for long term rental yields and are not occupied by the Group. They are carried at fair value. Property revaluations were undertaken as at 31 December 2018.

### 5 TRADE AND OTHER RECEIVABLES

|                                    | Group<br>31 December 2018<br>US\$ | Group<br>31 December 2017<br>US\$ |
|------------------------------------|-----------------------------------|-----------------------------------|
| Reinsurance receivables            | 11 965 665                        | 8 507 189                         |
| Rental and stand sales receivables | 2 441 807                         | 3 425 903                         |
| Related party receivables          | 1 057 887                         | 889 753                           |
| Prepayments and other              | 5 859 809                         | 5 077 287                         |
| Less: allowance for credit losses  | (4 722 144)                       | (3 316 990)                       |
|                                    | 16 603 024                        | 14 583 142                        |

A reconciliation of the allowance for credit losses is as follows:

|   | Group<br>31 December 2018<br>US\$ | Group<br>31 December 2017<br>US\$ |
|---|-----------------------------------|-----------------------------------|
| Opening balance                                   | 3 316 990                         | 6 216 804                         |
| Charge through retained earnings - IFRS 9 changes | 393 842                           | -                                 |
| Charge for the year                               | 1 929 618                         | 590 153                           |
| Amounts written off                               | (918 306)                         | (3 489 967)                       |
| Closing balance                                   | 4 722 144                         | 3 316 990                         |

### 6 BORROWINGS

|                           | Group<br>31 December 2018<br>US\$ | Group<br>31 December 2017<br>US\$ |
|---------------------------|-----------------------------------|-----------------------------------|
| Balance as at 1 January   | 1 799 361                         | 1 376 091                         |
| New drawn downs           | 3 487 122                         | 1 227 890                         |
| Interest for the year     | 973 223                           | 15 405                            |
| Capital repayments        | (1 403 950)                       | (804 620)                         |
| Interests payment         | (973 223)                         | (15 405)                          |
| Foreign exchange movement | 79 818                            | -                                 |
| Balance as at 31 December | 3 962 351                         | 1 799 361                         |

The borrowings are at an average interest rate of 13.95% and are encumbered against stand 16591 Harare Township, stand 353 Bulawayo Township and building 141/8 Marginal Avenue Maputo.

### 7 TRADE AND OTHER PAYABLES

|                          | Group<br>31 December 2018<br>US\$ | Group<br>31 December 2017<br>US\$ |
|--------------------------|-----------------------------------|-----------------------------------|
| Due to retrocessionaires | 9 671 350                         | 8 093 041                         |
| Accruals and other       | 5 510 084                         | 5 533 316                         |
|                          | 15 181 434                        | 13 626 357                        |

### 8 SHORT TERM INSURANCE CONTRACT LIABILITIES

|  | Group<br>31 December 2018<br>US\$ | Group<br>31 December 2017<br>US\$ |
|--|-----------------------------------|-----------------------------------|
| Outstanding claims                             | 3 625 427                         | 4 715 779                         |
| Provision for incurred but not reported claims | 1 916 201                         | 1 85                              |